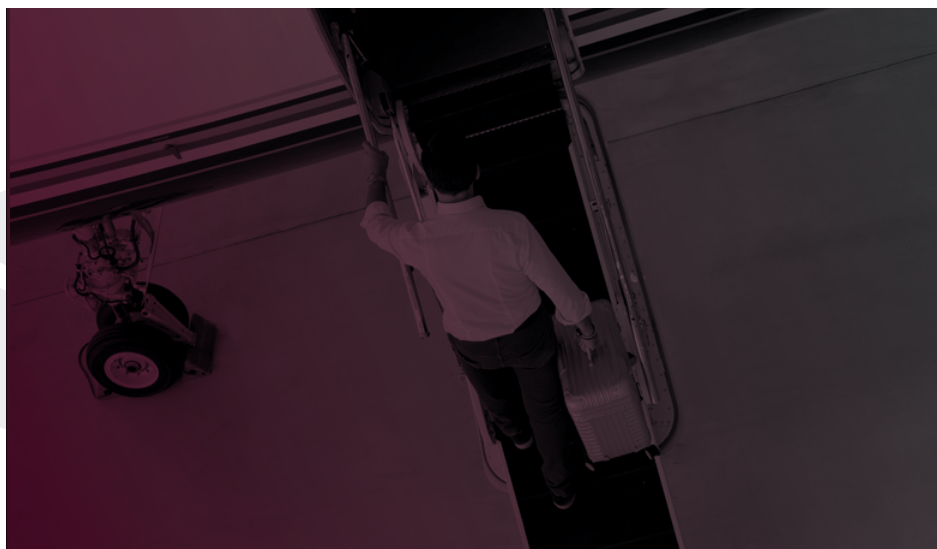


## JOB OPENING

Avcon Jet is a dynamic, international business aviation company offering a large range of aviation solutions. It is our people, who make the difference and provide an outstanding service to our clients. That's why we are searching for devoted people sharing the aviation dream as:

# Key Account Manager full-time, Vienna



### YOUR DUTIES & RESPONSIBILITIES

- Prepare flights and communicate with clients and aircraft owners from acquisition until the crewing and maintenance of the plane
- Dealing and communicating with internal and external partners
- Establish and consolidate client relationships
- Administrative duties (invoicing, payment supervision and customer care, etc.)
- Work on building long term commercial success of the account including owner and charter operation
- Long term aircraft management planning for HNW clients
- Direct reporting to board of directors on client satisfaction and business opportunities
- Create new revenue streams through various activities

### REQUIREMENTS

- Qualification for university entrance or secondary school certificate with completed professional education
- Excellent reading and writing skills in English language
- Additional language is a plus
- High level of customer service orientation
- Ability to build highly engaged relationships with a premium customer
- Energetic and passionate team player with entrepreneurial spirit
- Ability to work on own initiative and „hands on“ mentality
- Problem solving skills and stress tolerant
- Flexibility to work varying schedules, including nights and weekends
- Proficient IT user skills (e.g. Microsoft Office Products)

Avcon Jet offers you a demanding range of tasks with a high degree of responsibilities and a great working environment in a young team. Minimum annual gross salary is EUR 32.200. Overpayment is possible, depending on qualification and experience.

We are looking forward to receiving your application.

[recruitment@avconjet.at](mailto:recruitment@avconjet.at)

IMPORTANT: Subject must contain: KEY ACCOUNT MANAGER

### AVCON JET AG

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