



CHARTER SALES MANAGER

(F/M/X)



Looking for a job that will take your career to new heights in the aviation industry? Look no further! Avcon Jet, a dynamic international business aviation company, is currently seeking ambitious individuals who are ready to take their career in aviation to the next level.

At Avcon Jet, we firmly believe that our people are the driving force behind our success. It's their passion and dedication that enables us to deliver outstanding service to our clients. That's why we're actively seeking likeminded individuals who share the same aviation dream.

SALARY

We offer a base income plus high commission of margin.

HOW TO APPLY

If you see the above requirements as a challenge and would like to impress us with your personality, send your application documents to **recruitment@avconjet.at**. If you have any further questions, please do not hesitate to contact us via this e-mail.

Important: We ask you to explicitly mention the job title in the subject of your application: **CHARTER SALES MANAGER**.



YOUR TASKS

- Management of the entire sales process of Charter Fliahts
- Self-reliant preparation of offers and price calculations
- Handling of last-minute ad hoc flight requests
- Flight preparations and monitoring in close cooperation with internal and external partners
- Establish and consolidate customer relationships
- Administrative duties (customer care, invoicing, payment) supervision etc.)



WE OFFER YOU

- Flexible working hours that accommodate your needs
- the possibility to build your own structure and expand a sales team
- a full digital back office; remote work/ homeoffice
- a fleet of more than 40 aircrafts for charter
- After a very short time of introduction and training, you have taken over full responsibility and are in direct contact with exciting customers, and ultra-high-net worth clients
- Possibility to meet our clients and customers at fairs and shows around the world
- Chance to learn and grow fast with exciting career opportunities within our company



YOUR PROFILE

- Management of the entire sales process of Charter Flights
- Self-reliant preparation of offers and price calculations
- Handling of last-minute ad hoc flight requests
- Flight preparations and monitoring in close cooperation with internal and external partners
- Establish and consolidate customer relationships
- Administrative duties (customer care, invoicing, payment supervision etc.)