AVCONJET

OPEN POSITIONS – FULL-TIME / VIENNA, AUSTRIA

MARKET ANALYST – AIRCRAFT SALES (F/M/X)



Looking for a job that will take your career to new heights in the aviation industry? Look no further! Avcon Jet, a dynamic international business aviation company, is currently seeking ambitious individuals who are ready to take their career in aviation to the next level.

At Avcon Jet, we firmly believe that our people are the driving force behind our success. It's their passion and dedication that enables us to deliver outstanding service to our clients. That's why we're actively seeking like minded individuals who share the same aviation dream

HOW TO APPLY

If you see the above requirements as a challenge and would like to impress us with your personality, send your application documents to **recruitment@avconjet.com**. Important: We ask you to explicitly mention the job title in the subject of your application: **MARKET ANALYST**

YOUR PROFILE

- Degree in business, finance, economics, aviation management or a related field
- At least 2 years of experience in aviation market analysis, brokerage, leasing, valuation or a similar role
- Good understanding of business aviation aircraft types and value drivers
- Fluent English, German or other European languages are a plus
- You are an experienced user of Excel, PowerPoint and Canva; knowledge of Power BI or Tableau as well as JETNET and AMSTAT is a plus
- You are analytical, detail-oriented and commercially minded
- You are a confident communicator and discreet with confidential information
- You are well organized and able to handle multiple requests under tight deadlines
- Unrestricted work permit for Austria required

YOUR TASKS

- You are the dedicated analytical resource of our aircraft sales brokers and prioritize requests around active deals.
- You track business jet and turboprop market activity, including inventory, pricing, days on market and transaction trends.
- You prepare comparable-aircraft analyses and support valuations and pricing strategies for sale and acquisition mandates.
- You monitor OEM news, fleet changes, regulation and macro factors that affect demand and residual values.
- You build presentations for pitches, market updates, sale mandates and acquisition proposals, and turn complex data into clear charts and concise recommendations.
- You produce regular internal market reports and keep templates and dashboards up to date.
- You deliver market briefs, comps and meeting preparation, often at short notice, and feed the brokers' deal feedback back into the market picture.
- You build relationships with analysts, appraisers and data providers across the industry, exchange market intelligence within confidentiality boundaries and attend industry events such as EBACE.
- You coordinate with the technical, transaction and marketing teams on spec sheets, listings and deal timing.

WE OFFER YOU

- Avcon Jet offers you a demanding range of tasks with a high degree of responsibility and a great working environment in a motivated, international team. You work closely with our aircraft sales brokers and gain direct insight into international aircraft transactions.
- The minimum salary according to the collective agreement for employees in trade, crafts and services (employment group III, 1st year) is € 2.528,04 gross per month, paid 14 times a year. Previous relevant work experience will be credited in accordance with the collective agreement. We are willing to pay above this amount depending on your qualification and experience.
- Additionally, we offer the Job Ticket for public transportation.